



Hambleside Danelaw
Building Products

Hambleside Danelaw Ltd
Press release – 30 October 2006

**Lord-Lieutenant to present Queen's Award for Enterprise: Innovation to
Waterlooville company**

**Photo Opportunity on Thursday, 2 November 2006 at 11.00am
at Hambleside Danelaw Ltd, 2 Lancer House, Hussar Court, Westside View,
Waterlooville, PO7 7SE**

The Lord-Lieutenant of Hampshire, Mrs Mary Fagan JP, will be visiting the head office of Hambleside Danelaw Ltd this week to present the company with the Queen's Award for Enterprise: Innovation.

The visit will include a tour of the Group's offices and an opportunity for the Lord Lieutenant to meet the staff.

Local media are invited to send a reporter and photographer to record the Lord-Lieutenant's presentation of the Award and citation on behalf of Her Majesty The Queen to Chris Avery, Hambleside Danelaw's managing director.

Recognition for design and manufacture of energy efficient rooflights

The Queen's Award recognises Hambleside's 'outstanding innovation' in introducing to the building industry the *Insulator* range of rooflights, suitable for industrial and commercial buildings such as large retail stores and distribution depots. The rooflights incorporate a transparent insulation in the form of an advanced honeycomb technology that allows the maximum possible natural light into a building. This can lead to improved workforce productivity and, according to research, boost retail sales.

Insulator rooflights are extremely effective in limiting carbon emissions through a building's heat loss. The Carbon Trust has found that the product is providing a saving on energy consumption of 13.1% in a typical industrial building with a 7,865m² floor area. Hambleside Danelaw estimates that it can also deliver up to 24.2 tonnes

of CO₂ savings each year in comparison with a rooflight that complies just within the current regulatory limits.

Hambleside Danelaw, which manufactures the rooflights and other building materials in factories at Daventry and Inverness, believes that the award is a major asset in promoting messages to architects and designers about sustainable development, particularly the cost savings that can be gained from using insulated materials.

As part of the debate on tackling climate change, the Group has been calling for tax incentives to encourage the construction of energy-efficient buildings and has recently met with the Treasury to present its case.

Commenting on the presentation of the Queen's Award, Robin Jeffery, the Group's vice chairman, said: "We are delighted to have the opportunity to introduce the Lord-Lieutenant to the people behind a leading example of Britain's continuing propensity to design and manufacture highly innovative products.

"Hambleside Danelaw is strongly committed to the environment in respect of the energy efficiency of its products and the manufacturing process for those products. We believe that recent additions to our product range mean that British architects and contractors now have access to the most innovative and energy efficient roofing and rooflight solutions available from a single supplier."

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Contact Aidan Relf on 07710 305182 or Robin Jeffery on 023 9235 4900

Notes to Editors

1. About Hambleside Danelaw Ltd

Hambleside Danelaw Ltd (www.hambleside-danelaw.co.uk) manufactures Glass Reinforced Polyester (GRP) rooflights and other roofing and ventilation products in Daventry and Inverness. As part of the Hambleside Danelaw Group with headquarters in Waterlooville in Hampshire, its turnover is currently in excess of £10 million a year and it employs almost 90 people. The group was established in 1975 with its first factory at Inverness for manufacturing GRP products becoming operational in 1978. The factory has won three Green Apple Gold awards and a VIBES commendation for its efforts to reduce its environmental impact and has attained BS 14001:2004 in recognition of its environmental management systems. In 1992, the company began producing in Daventry non-GRP products primarily for roof and cavity wall ventilation. This year, the company has won a Business Commitment to the Environment award, presented by David Cameron MP, as well as a Queen's Award for Enterprise: Innovation for its Insulator GRP thermally efficient rooflight.